



EDSS & NAMAD

EDSS is an energy efficiency specialist, lighting design and fixture supply expert. EDSS has partnered with NAMAD to help members become energy efficient and benefit from many expense-saving programs. EDSS provides services that reduce expenses for our clients – we help dealers achieve energy efficiency and benefit from energy efficiency tax deductions, rebates, incentives, procurement options, and decreased monthly utility costs. Whether you have a new construction, remodel, or recently completed project, EDSS can help save you money -- in some cases, your dealership may already be eligible to benefit from several programs, without having to make any changes to your project plans or additional improvements to your facility!

- **DID YOU KNOW** that you could be eligible to receive a **federal tax deduction** in the amount of \$1.80 per square foot to your facility? For example, that would be an \$180,000 deduction on a 100,000 square foot facility – and you may already be eligible if your recent renovations or new construction meet energy efficiency guidelines. EDSS can certify your facility for this “Energy Policy Act” tax deduction – and help you meet the guidelines to ensure you qualify.
- **DID YOU KNOW** that there are **state and utility rebates and incentives** that you may already be eligible to receive? A reward for utilizing energy efficient measures and fixtures in your facility. You could use the savings to help fund your project. EDSS knows what rebates and incentives are available to you – we’ll apply for you. There may be **state tax credits** available to you as well!
- **DID YOU KNOW** that many states offer the opportunity for you to **procure gas and electric services** from another provider at a lower rate? EDSS can do this for you! We’ve already helped reduce the monthly utility costs of many dealerships throughout the country. **You could be paying less on your next utility bill!**
- **DID YOU KNOW** that EDSS is a **lighting design expert that specializes in automotive facilities?** We are an approved lighting design and energy efficiency vendor for several manufacturers. We design for optimum lighting that’s energy efficient, for every budget. From showroom to service bays, boutique to delivery, drop off to exterior lighting, we put your dealership in the best light possible and help you highlight product features, engage your clients and make your staff comfortable and productive. Plus, we’ll provide fixtures and controls that will help you benefit from federal tax deductions, state and local rebates and incentives, and **you will see ongoing savings each month on your utility bill.** Savings will add up to help you fund your lighting project.
- **DID YOU KNOW** that there may be inefficient energy use in your facility right now and that very often there are inaccuracies in the invoices you receive from your utility vendors? We’ve seen it in facilities throughout the country, helped them make corrections, and now they’re saving money every month. EDSS will provide a comprehensive Facility Energy Audit in which we analyze a facility’s energy use and provide cost saving recommendations – **a great way to implement no cost and low cost measures that will save you money!** Then we’ll address any overpayment for waste disposal, water, and energy. Through an audit of invoices, we’ve identified billing errors and oversights for many clients – and we’ve helped them receive credits from their vendors. **We’re talking credits of thousands or tens of thousands of dollars per facility.**
- **DID YOU KNOW** that through **Real Estate Cost Segregation** you could accelerate depreciation of certain elements of your new project and reduce tax payments? By reclassifying certain elements of your construction project as short-term assets, **you can realize tax savings** of up to \$230,000 for every \$1 million of property. We can help.
- **DID YOU KNOW** that there are many **renewable energy programs** which provide cost-saving benefits to those who install **solar or wind** technology? We know these technologies and the **rebates, incentives, grants and tax credits** that will make them viable options for you.

Please visit our website www.edssenergy.com or call 248-587-5069.